Why businesses invest in energy conservation | Start smart with an energy assessment | Get incentives up to $100,000[1] for energy efficiency upgrades | Expert help to boost your bottom line at no additional cost

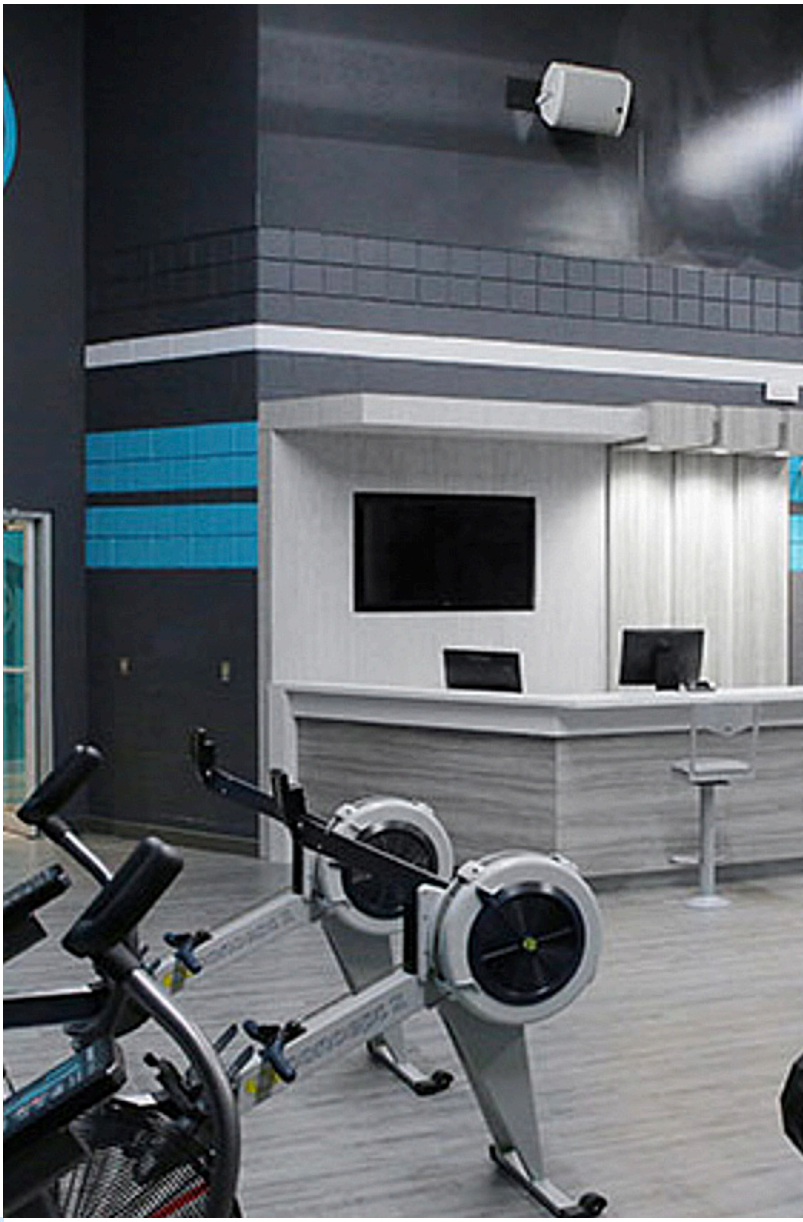
Collaborate. Innovate. Save.

2025 energy conservation programs for commercial and multi-unit residential buildings

How energy efficiency upgrades are giving businesses an edge

ENBRIDGE®
Life Takes Energy®

Fitness facility gains healthier air and more control over costs



One of Canada's fastest growing fitness clubs, MOVATI Athletic is known for an upscale fitness experience and state-of-the-art amenities. When it came time to build a new 70,000-square-foot fitness club in Windsor, Ontario, Energy Solutions Advisor Bryana Smith worked with MOVATI to identify appropriate high-efficiency equipment and estimate savings as part of Enbridge Gas' energy conservation programs.

Controlling indoor air quality can be very energy-intensive. That's why MOVATI invested in air curtains to conserve energy at entrances, as well as heat and energy recovery ventilators (HRV/ERV) to reduce humidity near swimming pools. Demand control ventilation (DCV) sensors were also installed to automatically adjust ventilation based on occupancy levels in fitness studios, locker rooms and lounge areas to save energy.

These upgrades not only create a more optimal environment for guests, they also help enhance HVAC performance and reduce overall facility energy use.[2]

"Long-term energy savings outweigh the higher cost of equipment."

Chuck Kelly
CEO and Founding Partner,
MOVATI Athletic

Project highlights

$25,612
Enbridge Gas incentive

61,191 m^3
Natural gas saved annually

$18,357
Annual natural gas savings[2]

Your building can also be more energy efficient

Contact us for a free site visit to help identify savings opportunities.

enbridgegas.com/commercial-custom-retrofit

energyservices@enbridge.com

Every building is unique, every building can benefit

From **straightforward upgrades** to **custom projects**, an Energy Solutions Advisor will recommend the right equipment for your building and qualify your energy-saving project for incentives.

Fixed incentives[3]

We offer fixed incentives for a variety of energy efficiency equipment, up to a maximum of 50 percent of equipment costs. Work with our Energy Solutions Advisors to choose the right equipment for your building and to qualify for limited-time bonus incentive offers (terms and conditions apply).

Warehouse

Destratification Fans

Prevent hot air from rising to the ceiling and cold air from sinking to the floor.

12 to 18 ft **$3,000**
20 to 24 ft **$4,000**

Demand Control Ventilation

Adjusts rate of airflow based on occupancy levels in the space.

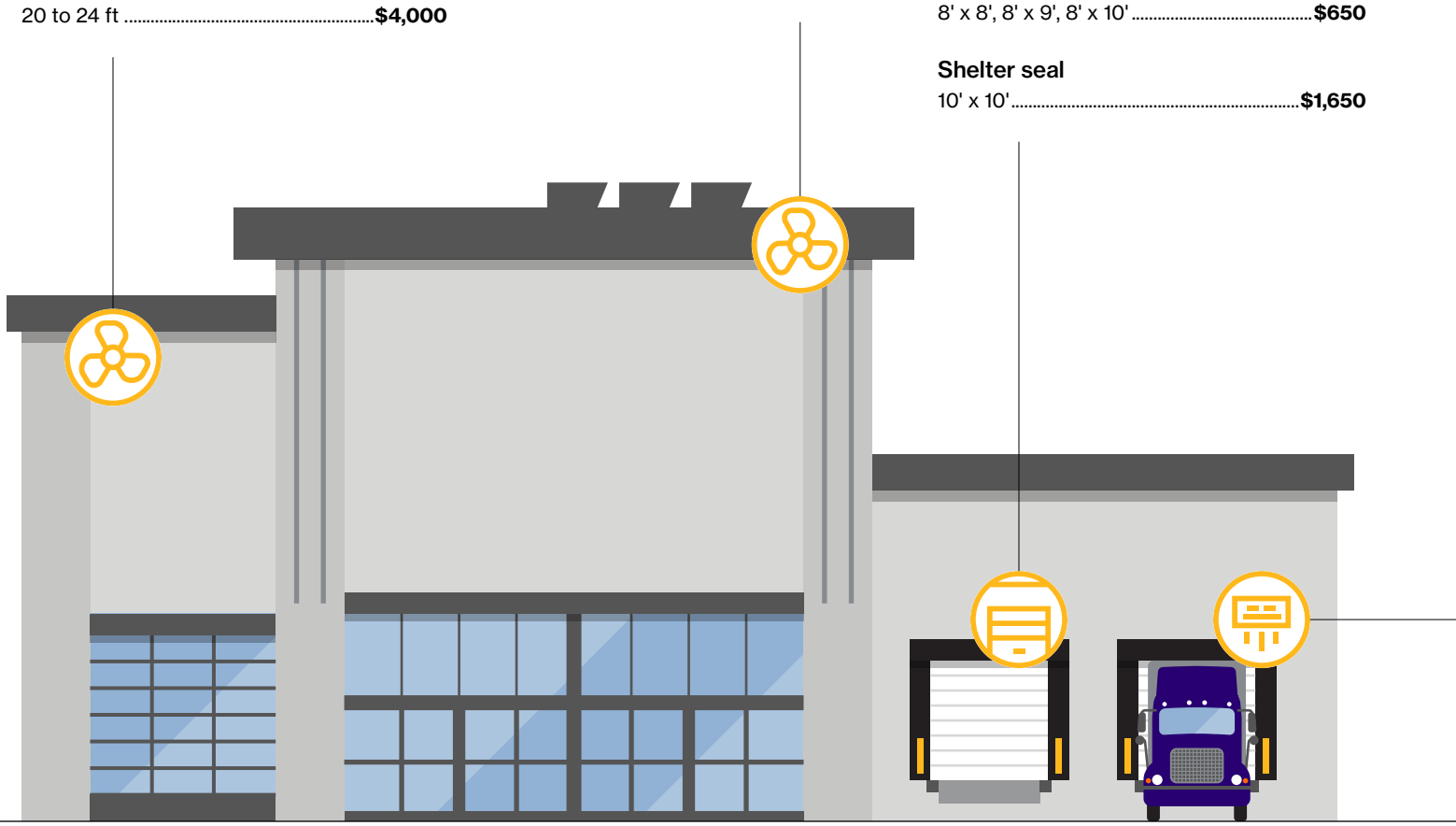
DCV with CO2 sensor **$700**

Dock Door Seals

Seal gaps between trailers and shipping doors to help reduce energy waste.

Compression seal
8' x 8', 8' x 9', 8' x 10' **$650**

Shelter seal
10' x 10' **$1,650**



[3] Terms and conditions apply to incentive offers. Contact an Energy Solutions Advisor to confirm eligibility and deadlines for bonus incentive offers. Visit enbridgegas.com/fixedincentive for details.

Hotel

Air Curtains

Prevent indoor air from escaping and snow, exhaust and dust from coming in.

Pedestrian doors (no vestibule)

3' x 7' **$300**
6' x 7' **$400**
6' x 8' **$500**

For double doors, double incentive.

Pedestrian doors (with vestibule)

3' x 7' **$200**
6' x 7' **$300**
6' x 8' **$400**

For double doors, double incentive.

Shipping doors (dock-in)

8' x 8', 8' x 9', 8' x 10' **$2,750**
10' x 10' **$3,250**

Shipping doors (drive-in)

10' x 10' **$3,250**
12' x 12' **$5,000**
14' x 14' **$7,500**
16' x 16', 18' x 18', 20' x 20' **$8,750**

Ozone Laundry

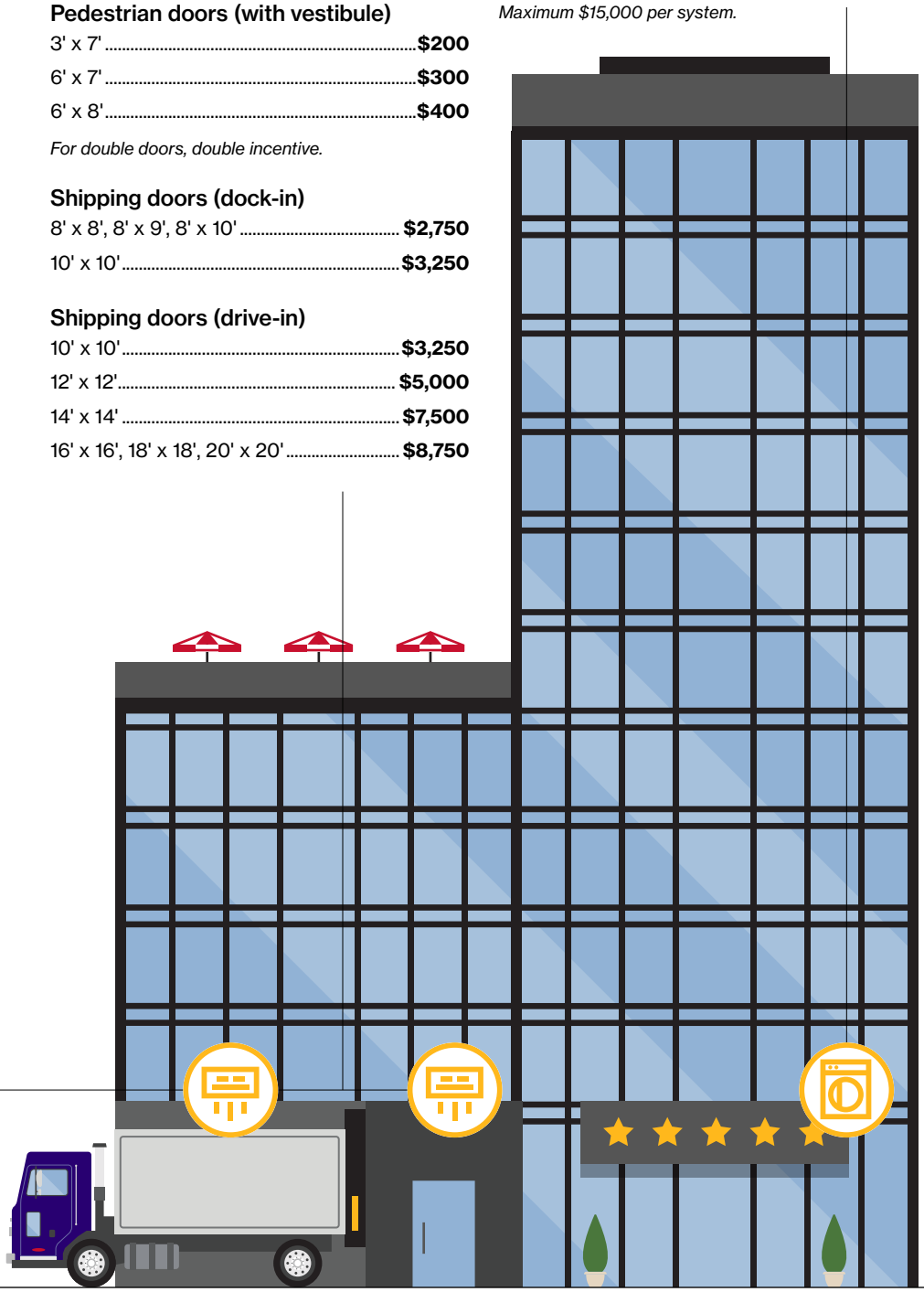
Bonus incentives available for a limited time!

Generates ozone (O3), a naturally occurring molecule, which helps clean and disinfect fabrics, without using hot water.

Based on weight of laundry processed annually.

..... **$0.04/lb.**

Maximum $15,000 per system.



Restaurant

Demand Control Kitchen Ventilation (DCKV)

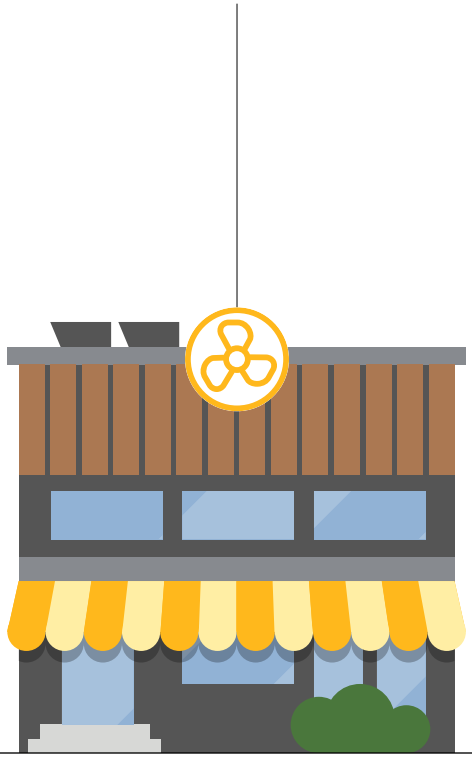
Uses advanced sensors and variable frequency to adjust the airflow to respond to real-time energy needs.

Retrofit

Up to 5,000 CFM **$2,900**
5,001 to 10,000 CFM **$6,200**
10,001 to 15,000 CFM **$9,000**

New construction

Up to 5,000 CFM **$1,200**
5,001 to 10,000 CFM **$3,000**
10,001 to 15,000 CFM **$4,400**



School

Energy Recovery Ventilators[4] (ERV)

Provide fresh outdoor air while recovering the most energy possible from outgoing air.

Buildings without an ERV, where one is not required by code

55 – 64% sensible heat recovery effectiveness **$1.00/CFM**

65 – 74% sensible heat recovery effectiveness **$1.25/CFM**

75 – 84% sensible heat recovery effectiveness **$1.50/CFM**

≥ 85% sensible heat recovery effectiveness **$1.75/CFM**

Buildings upgrading their existing ERV system to a higher efficiency level

65 – 74% sensible heat recovery effectiveness **$0.50/CFM**

75 – 84% sensible heat recovery effectiveness **$0.75/CFM**

≥ 85% sensible heat recovery effectiveness **$1.15/CFM**

Minimum $200 to maximum $8,000 per unit.

Heat Recovery Ventilators[4] (HRV)

Keep heat in while moving stale air out using a highly efficient heat-exchange core.

Buildings without an HRV, where one is not required by code

55 – 64% sensible heat recovery effectiveness **$0.50/CFM**

65 – 74% sensible heat recovery effectiveness **$0.75/CFM**

75 – 84% sensible heat recovery effectiveness **$1.00/CFM**

≥ 85% sensible heat recovery effectiveness **$1.25/CFM**

Buildings upgrading their existing HRV system to a higher efficiency level

65 – 74% sensible heat recovery effectiveness **$0.25/CFM**

75 – 84% sensible heat recovery effectiveness **$0.50/CFM**

≥ 85% sensible heat recovery effectiveness **$0.75/CFM**

Minimum $200 to maximum $5,000 per unit.

Condensing Make-Up Air Units (MUA)

Bonus incentives available for a limited time!

Draw fresh, outdoor air to replenish the air that has been pushed out through exhaust systems.

Constant speed **$0.50/CFM**

2 speed or VFD **$1.00/CFM**

Minimum $750 to maximum $14,000 per unit.

NEW Hybrid rooftop units (RTU)

Use a heat pump for efficiency, with natural gas backup for heating during cold weather.

≤ 32 kBtu/hr **$1,000/unit**

33 – 77 kBtu/hr **$2,500/unit**

78 – 110 kBtu/hr **$4,000/unit**

111 – 200 kBtu/hr **$8,000/unit**

≥ 201 kBtu/hr **$40/kBtu/hr**

Incentives based on hybrid RTU heating capacity.

Custom Incentive

Custom incentives may be available for hybrid RTUs ≥ 201 kBtu/hr heating capacity. Your Energy Solutions Advisor will let you know if this applies to your project.

[4] In-suite ERV/HRV incentives are also available. Additional terms and conditions apply. Visit enbridgegas.com/fixedincentive for details.

Custom project incentives

Custom incentives are calculated for energy efficiency projects involving equipment and processes that do not have a fixed incentive, as well as projects involving multiple energy efficiency equipment and processes. Work with our Energy Solutions Advisors to choose the right equipment for your building and to qualify for limited-time bonus incentive offers (terms and conditions apply).

Energy Assessments and Meters

- Get incentives to help cover the cost of identifying and measuring energy-saving opportunities in your building or facility. Offered on a **first-come, first-served basis**.
- Get incentives up to 50 percent of associated costs, to a maximum of **$10,000**. Conditions apply. Please see enbridgegas.com/commercial-custom-audit for details.
- Examples of eligible projects include HVAC audits, controls audits, steam trap audits, thermal surveys, facility air-balances, benchmarking activities and equipment upgrade analyses.

Commercial Custom Retrofit upgrades

- Get incentives for energy efficiency upgrades at **$0.25/m³** natural gas saved, up to a maximum of **$100,000** or **50 percent of upgrade costs**[5] per project.
- Examples of eligible projects include upgrades to ventilation equipment, heat recovery opportunities, steam system efficiency enhancements and more.

Multi-unit residential building

Building automation controls

Average incentive **$31,000**[6] per project

Use both software and hardware to monitor and manage building systems – such as heating and ventilation systems – to ensure maximum efficiency and reduce energy use and costs.

NEW Boiler optimization

Optimize the efficiency of boiler systems to save energy and increase occupant comfort. Take advantage of top-up incentives for heating system assessments and implementation incentives for improving boiler performance.

NEW Air-to-water heat pumps (ATWHP)

Upgrade an air-cooled chiller to an ATWHP while keeping your natural gas boiler for backup heating. This increases heating efficiency while ensuring cold weather resiliency.

Office building

Ventilation controls

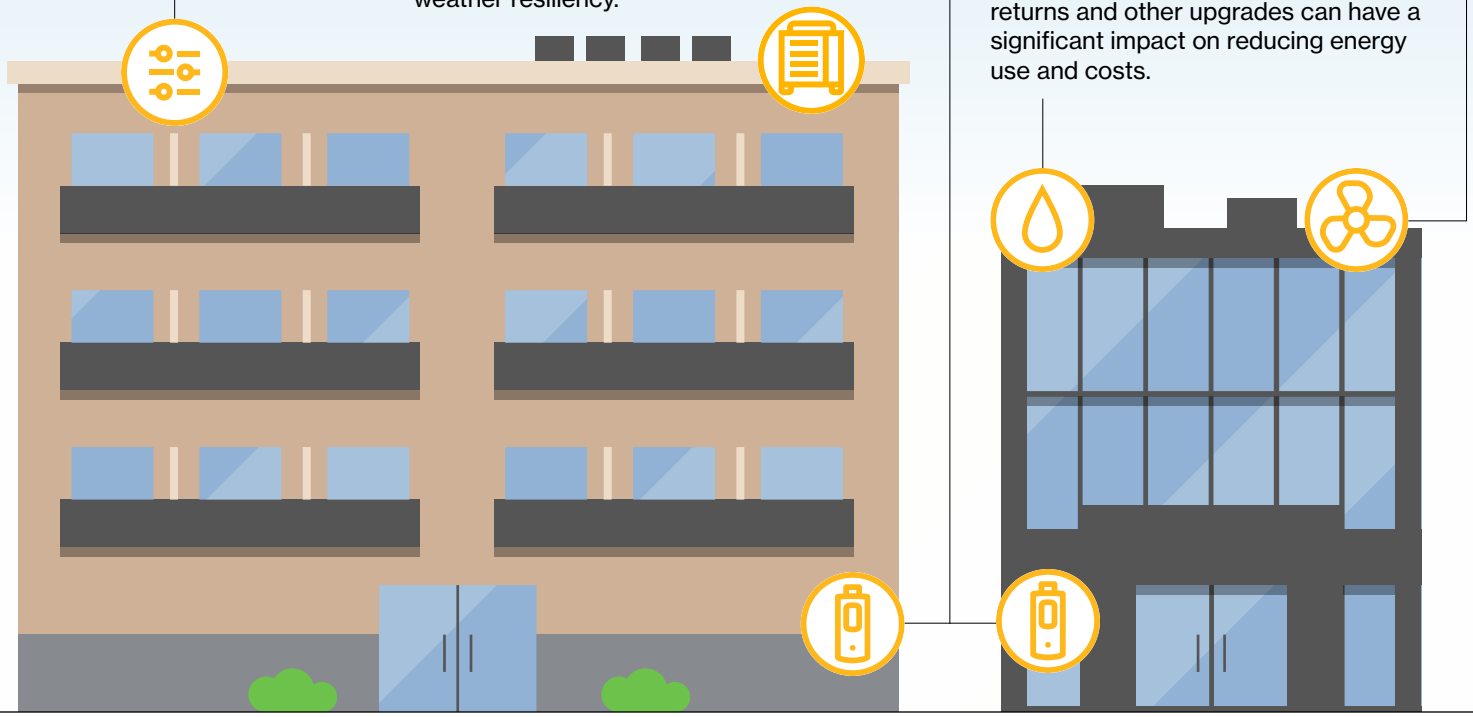
Average incentive **$31,000**[6] per project

Installing ventilation upgrades such as occupancy-based controls and variable frequency drives helps keep indoor spaces efficient and comfortable by regulating ventilation based on actual demand.

Steam and hot water systems

Average incentive **$5,000** per project

Steam trap replacement, condensate returns and other upgrades can have a significant impact on reducing energy use and costs.



Additional terms and conditions apply.
Visit enbridgegas.com/commercial-custom-retrofit for details.

Success story | **CLV Group / InterRent REIT**

Prioritizing efficiency to lower operating costs

Energy efficiency upgrades and a new building automation system are making a big difference in the performance of this multi-unit residential building.

Converting water heater and snow melt pumps to intermittent operation, installing outdoor air reset controls to adjust boiler water temperatures and adding variable frequency drives to make-up air units contribute to energy and cost savings.

"We were so impressed with the enhanced control and cost savings of this project, we're planning to implement BAS upgrades in five additional buildings in Hamilton."

Marek Kozlowski
Facilities Manager
CLV Group/InterRent REIT Inc.

Project highlights

28%
Reduction in annual natural gas consumption[2]

$22,140
Annual natural gas savings[2]

5 months
Payback period

Energy advice for real results

In the 25 years that we've delivered our incentive programs, we've helped thousands of customers reduce operating costs and greenhouse gas emissions[7] by improving energy efficiency. We can help you do the same.

Bryana Smith

"For us, it's not just 'save you $1,000 and see you later.' It's about building a relationship."

bryana.smith@enbridge.com

Andres Serrano

"We are committed to being reliable advisors for our customers by providing them with the best solutions to achieve their energy efficiency goals."

andres.serrano@enbridge.com

Arjun Newton

"Every customer is unique. For us, it's very important to understand your business needs and collaborate with you to achieve them."

arjun.newton@enbridge.com

Julian Kazan

"We're here to help you achieve your short- and long-term energy conservation goals."

julian.kazan@enbridge.com

Find your match

We have a diverse team across the province ready to help your project take off.

Contact us at **energyservices@enbridge.com** to talk to one of our advisors.

Energy Solutions Advisors

Let our experts help you uncover savings

With incentives for equipment upgrades and energy assessments, we've helped thousands of customers drive down costs and improve the energy efficiency of their buildings. Will you be next?

Why work with an Energy Solutions Advisor?

- Understand your business needs and provide expert advice at no additional cost.
- Identify and prioritize energy-saving projects across your business.
- Calculate estimated savings to help build your business case.
- Provide technical support and connect you with service agents/contractors to perform the work.
- Apply for programs and incentives to speed up project payback.

Support from start to finish

1 Project scoping stage

Contact your Energy Services Advisor (ESA) early in the project planning stage to have your project pre-qualified and maximize the incentives available to you. We'll estimate natural gas savings based on the project details and provide an incentive quote. If you haven't already worked with an ESA, you'll be provided with one for support every step of the way, at no additional cost.

2 Purchase order stage

Contact your ESA and provide a copy of the purchase order. Submit required technical inputs with an estimated date of installation.

3 Project installation

After the energy efficiency upgrade is installed and in service, your ESA will confirm final project details through a site inspection and/or by requesting a copy of the project invoice.

4 Incentive payment

Submit all required paperwork and receive your incentive cheque in 4 – 6 weeks. An independent evaluator may reach out to verify project details and your experience with the program.

ENBRIDGE®
Life Takes Energy®

Ready to save? Contact an Energy Solutions Advisor before you start work on your next project. They will provide an incentive quote and qualify your project for an incentive.

enbridgegas.com/retrofit
1-866-844-9994
energyservices@enbridge.com

[1] HST is not applicable and will not be added to incentive payments. Terms and conditions apply. Visit enbridgegas.com/retrofit for details. Incentive offers are subject to change based on budget availability. Institutional customers (universities, colleges, hospitals, military bases and district energy providers) should contact an Enbridge Gas Energy Solutions Advisor for applicable incentive details.

[2] Any references to energy savings are based on the case study participant reducing their natural gas consumption through participation in the Commercial Custom Retrofit program and Fixed Incentive program. Natural gas savings are calculated using tools based on industry-accepted energy management practices. These projections are specific to this example and actual savings may vary for each project.

[5] Upgrade costs refer to the difference between the equipment and implementation costs of the energy-efficient option and those of the alternate option considered.

[6] Average incentives are based on average project savings in 2024 and pro-rated to 2025 controls bonus offer rates.

[7] Any references to greenhouse gas (GHG) emission reductions are based on the assumption that participation in the Commercial Custom Retrofit program and Fixed Incentive program results in reduced natural gas consumption. Enbridge Gas does not make any claims regarding the specific amount of GHG reductions achieved.