

Complimentary technical support and incentives

Why it pays to work with our team

Support for every type of energy efficiency project

Grow your profits with energy efficiency

 **ENBRIDGE**[®]
Life Takes Energy[®]



Energy efficiency yields bountiful benefits

As Ontario's greenhouse sector continues to grow at a rapid pace, Enbridge Gas is here to help you improve your energy efficiency and stretch your energy dollar further. Whether you grow fruit, vegetables, cannabis or flowers, you'll get an action plan tailored to your operations and incentives to speed up payback.

Work with us to uncover your greatest opportunities

Our Energy Solutions Advisors will work closely with you from the outset to:



Identify and prioritize energy projects and set goals to save.



Provide technical support on new technologies and processes.



Calculate savings estimates on all energy sources to support your business case.



Secure incentives to offset your incremental costs and speed up payback.

Get incentives for projects that deliver energy savings

Project type	Track 1: New construction	Track 2: Retrofit projects	Track 3: Energy intensity
Greenhouse envelope			
Diffused glass	✓	✓	
Triple polycarbonate/polyethylene	✓	✓	
Vent seals		✓	
Energy curtains	✓	✓	
Heating and controls			
Climate control systems	✓	✓	
Linkageless controls	✓	✓	
CO2 condensers	✓	✓	
Hot water storage tanks	✓	✓	
High-efficiency burners	✓	✓	
Cogeneration/combined heat and power (CHP)		✓	
Hot water or steam reduction		✓	
Heat exchanger upgrades		✓	
Waste heat recovery		✓	
Steam trap replacements		✓	
Pasteurizer upgrades		✓	
Insulation			
Pipe/tank insulation	✓	✓	
Warehouse wall/roof insulation	✓	✓	
Energy intensity improvements			
Productivity gains			✓
Load reduction			✓

Not sure where to start? We'll help plant the seeds.

Increased incentives for 2024

Custom projects

Incentives are based on the estimated annual natural gas savings associated with a project. We cover:

- **\$0.10/annual m³ saved.**
- Up to **50 percent** of incremental project cost, up to **\$250,000** per project.

Incentives for energy assessments

Available for:



Engineering feasibility studies

Pinpoint opportunities for efficiency improvements.



Steam trap surveys

Cut costs and optimize energy use in your steam system.



Meters

Install a natural gas, steam or hot water meter to monitor energy usage.

Site consumption	Incentive
300,000 – 1.5 million m ³ /year	\$2,500
> 1.5 million – 3 million m ³ /year	\$6,000
> 3 million m ³ /year	\$10,000

Q&A with
an Energy
Solutions
Advisor



Enbridge Gas' **Greg Simpson** (P.Eng., CEM) weighs in on the benefits of working with our specialized team of experts.

What does an Energy Solutions Advisor do?

It's my goal to help customers identify energy-saving opportunities specific to their greenhouses and help them understand the importance of becoming as energy efficient as possible. We don't work on commission, so customers can expect unbiased expertise from licensed engineers.

What can customers expect from the process?

First, we work to understand our customers' businesses, starting with a site walkthrough to look at how their greenhouses use natural gas. From there, we'll highlight energy-saving opportunities, including estimated savings and payback.

What resonates most with customers?

Initial cost savings are important, but what persuades most customers is the continued savings that these energy-saving projects provide on their utility bills year after year.



Contact an Energy Solutions Advisor



enbridgegas.com/greenhouse



energyservices@enbridge.com

This brochure is a summary only. Additional terms and conditions apply and can be found online at enbridgegas.com/greenhouse or via your Enbridge Gas Energy Solutions Advisor. Industrial custom programs: Incentives apply to Enbridge Gas agricultural customers in the Enbridge Gas service area (Ontario only) for measures implemented and commissioned between Jan. 1 and Nov. 15 of the current calendar year. Projects must be pre-approved by Enbridge Gas. Volumetric savings are based either on Enbridge Gas-approved engineering calculations or Enbridge Gas-validated performance metrics. Enbridge Gas makes no warranty or guarantee regarding the estimated savings of any energy efficiency measure. Replacements of existing energy-efficient equipment do not qualify. High-volume projects will be reviewed on a per-project basis. All applications are reviewed by Enbridge Gas and require verification of eligibility, proof of purchase and installation. Incentives cannot exceed 50 percent of the incremental project cost and are only made available to customers where Enbridge Gas energy efficiency offer(s) have impacted the customer's decision to proceed with the improvement(s). HST is not applicable and will not be added to incentive payments. Programs are subject to change or cancellation without notice at any time.